

Message Text

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PAGE 01 LIMA 00369 132101Z
ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-08 COME-00 TRSE-00
CIAE-00 INR-07 NSAE-00 /030 W
-----010366 140447Z /15
R 132049Z JAN 78
FM AMEMBASSY LIMA
TO SECSTATE WASHDC 8257

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PASS EXIMBANK

E.O. 11652: N/A
TAGS: EFIN PE
SUBJ: FINANCING DISPATCHING CENTER FOR ELECTROPERU

1. ACCORDING TO LOCAL WESTINGHOUSE REPRESENTATIVE, GOTARDO PIAZZA, ELECTROPERU IS INTERESTED IN ACQUIRING AT EARLIEST DATE AN ELECTRIC ENERGY DISPATCHING CENTER TO BE LOCATED IN LIMA. WESTINGHOUSE WAS CONFIDENTIALLY INFORMED BY PRESIDENT OF ELECTROPERU, ING. AZI WOLFENSON, THAT IF US FIRM COULD COME UP WITH ATTRACTIVE OFFER INCLUDING 100 PERCENT FINANCING ELECTROPERU MIGHT FOREGO INTERNATIONAL TENDER. TOTAL COST IS US\$6 MILLION. FEASIBILITY STUDY COMPLETED BY ELECTROWATT (SWITZERLAND). SAME CONSULTING GROUP DID STUDY FOR ELECTROLIMA AND CONTRACT AWARDED TO MOTOR COLUMBUS (SWITZERLAND).

2. DISPATCHING CENTER WOULD ALSO REQUIRE ADDITIONAL \$2 MILLION IN COMMUNICATIONS EQUIPMENT. WHILE WESTINGHOUSE CANNOT SUPPLY THIS EQUIPMENT DIRECTLY IT WOULD LINK UP WITH ANOTHER US SUPPLIER. SHOULD SWISS GET CONTRACT FOR DISPATCHING CENTER, RELATED EQUIPMENT WOULD ALSO PROBABLY BE PROCURED IN THAT COUNTRY.

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3. EMBASSY RECOMMENDS EXIMBANK GIVE FAVORABLE CONSIDERATION TO WESTINGHOUSE REQUEST FOR \$6 MILLION FINANCING THIS IMPORTANT SALE.
SHLAUDEMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROPOSALS (BID), CREDIT GUARANTEES, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LIMA00369
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780021-0754
Format: TEL
From: LIMA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780166/aaaacdlm.tel
Line Count: 59
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7b26fce3-c288-dd11-92da-001cc4696bcc
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3778423
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Status: NATIVE
Subject: FINANCING DISPATCHING CENTER FOR ELECTROPERU
TAGS: EFIN, ENRG, EINV, PE, WESTINGHOUSE, ELECTROPERU, XMB
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/7b26fce3-c288-dd11-92da-001cc4696bcc
Review Markings:
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